

8 Tools to use to grow your business

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There are 8 tools I use in my business that I cannot live without.

Sounds a bit dramatic, I guess I should just say there are 8 tools that have made my life easier since I've been blogging.

In fact, I wish someone introduced these 8 tools to me, when I first started blogging years back.



1. Go Viral with Social Warfare
2. Send automated email campaigns with Get Response
3. Create an e-book in 30 seconds with Designrr
4. Grow your email list with Convert Plug
5. Design like a beast using Canva
6. Easily build Landing Pages with Thrive Landing Pages
7. Hate email pop-ups? Use Content Upgrades Pro
8. Understand your website stats with Google Analytics

1. Go Viral with Social Warfare

11 Successful Bloggers and Online Entrepreneurs share their lessons learned



I searched high and low for a WordPress Plugin that would encourage my readers to share my blog posts and I stumbled upon Social Warfare.

This is literally the best plugin, I've ever used.

I remember the day, I installed Social Warfare it showed me that my post '**11 Successful bloggers and online entrepreneurs**' was shared more than 100 times'.

If I hadn't installed Social Warfare, I wouldn't have been able to easily count how many times my blog posted was shared.

Another thing that I love about Social Warfare is that you can create shareable tweets within your blog posts to encourage your readers to tweet your content. This will increase your Twitter shares and help you to grow your audience without breaking a sweat.

Ways to use Social Warfare:

- Add share buttons to every blog post (FREE version)
- Add Click to Tweet on each blog post (FREE version)
- Optimise your Pinterest images (Pro version)
- Pinterest 'Save' button hovers over all your images (Pro version)
- Shows your Twitter stats on your blog posts (Pro version)

Cost: Standard Version FREE. Pro Version \$29 per year

Sign up: [Social Warfare](#)

2. Send automated email campaigns with Get Response

Subject: 11 Successful Bloggers Share Lessons Learned



Hey Friend,

I have been blogging for a very long time and I have made lots of mistakes.

Most of the mistakes, I made could have been avoided if I had a **mentor** or an **experienced blogger** to help me out when I hit a brick wall.

An essential part of growing your business is having a mailing list.

To do that you need an email software provider to send automated email campaigns.

Whenever, I publish a blog post, I create an email campaign to notify all my subscribers so they can check out my new post.

Or

When someone downloads an e-book through my website, they get an automated response from me, which I created using Getresponse.

GetResponse has been essential to my list growth. I started with Mailchimp and they banned me for no reason (long story) so I moved over to Getresponse.

So, I would like to thank Mailchimp for banning me, which has allowed me to migrate to GetResponse.

What doesn't kill you certainly makes you stronger.

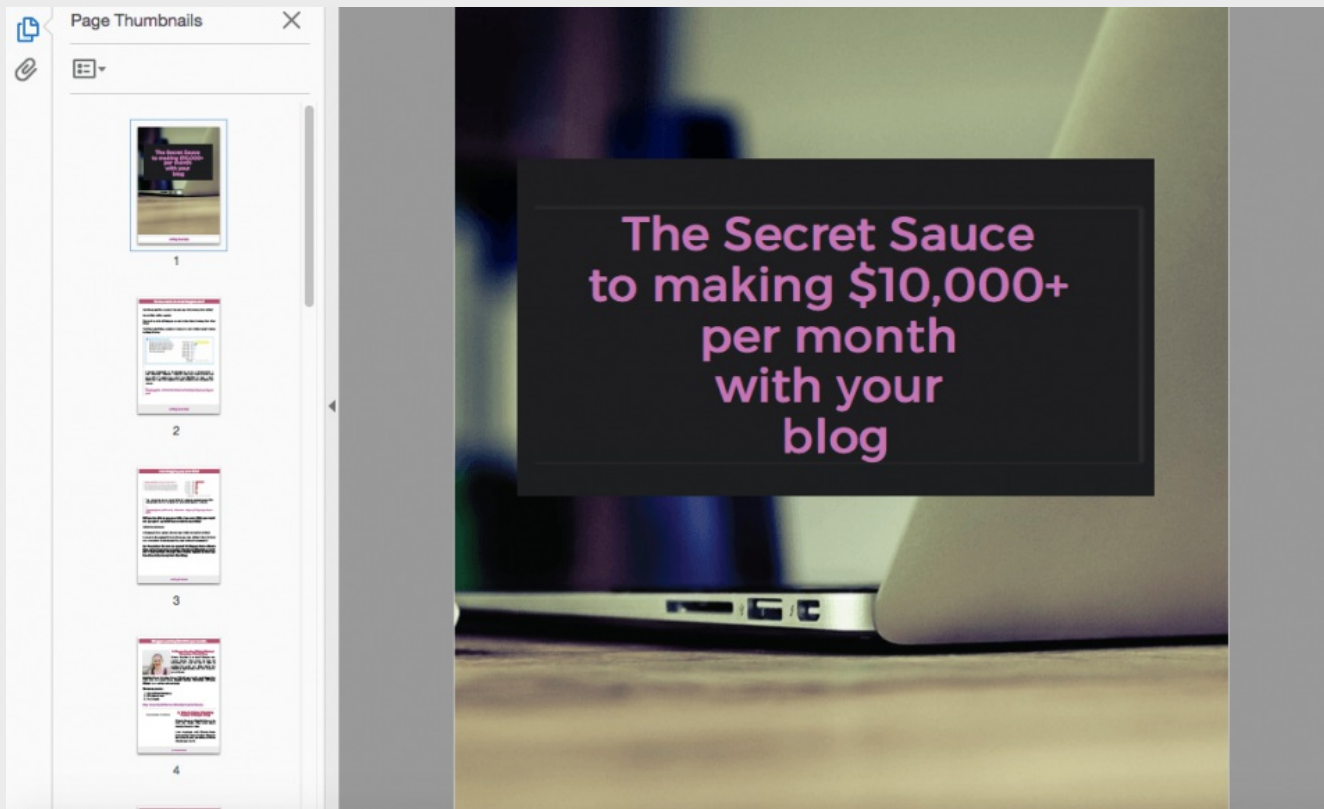
Ways to use GetResponse:

- Send email campaigns
- Create autoresponders
- Run marketing automations
- Create forms
- Create landing pages
- Run webinars

Cost: 30-Day Free Trial and then it costs \$15 for your first 1000 subscribers.

Sign up: [Get Response](#)

3. Create an e-book in 30 seconds with Designrr



I love giving my readers an e-book or a content upgrade to download through my website.

To collect their email address and grow my email list.

I've created several brochures with Canva but I found it a little bit difficult and time consuming and it didn't like how it looked.

So, I searched for a tool to help me to easily create a content upgrade to share on my website and I discovered '**design bae**' – Designrr.

With Designrr, I'm able to create an e-book by inserting one of the links from my blog and within 30 seconds, the software converts the content from my blog into an e-book.

Ways to use Designrr:

- Convert a blog post into an e-book (Standard version)
- Easily design a cover for your e-book (Standard version)
- Create e-book 3D covers (Pro version)
- Import or paste directly from Ms Word to create your e-book (Pro version)
- Export your e-book to Kindle (Pro version)

Cost: Standard version \$27 / Pro version \$97 (You get this special price using this link [Designrr](#))

Sign up: [Designrr](#)

4. Grow your email list with Convert Plug



The image shows a dark blue email sign-up form for 'empowee'. At the top is a pink flame logo above the brand name 'empowee' in a pink, lowercase, sans-serif font. Below the logo is the headline 'Wanna know how expert bloggers make money from their blog?' in white, bold, uppercase letters. Underneath is the sub-headline 'Get the Secret Sauce!' in a smaller pink font. The form contains two white input fields: 'First Name' and 'Email Address'. Below these is a prominent pink button with the text 'Double Tap' in white. At the bottom of the form is a small pink link that says 'No Thanks!'.

Yes, I know email pop-ups suck, but they've proven to be effective.

Have you ever visited a blog and you wanted to subscribe to the blog but you couldn't find a 'subscribe to this blog' box? Arghhh annoying.

I hate email pop-ups but this is where they come in handy.

The aim of having a blog is to grow your audience and to get them to know and trust you.

To do this, you need to convert your web visitors into email subscribers.

I use Convert Plug for 3 main reasons; it has exit intent capabilities (meaning you can set it to only pop-up once when a web visitor is planning to exit your blog), it's affordable (one-off fee) and it has cookie control, (meaning that once someone enters their details you can set it not to pop-up again).

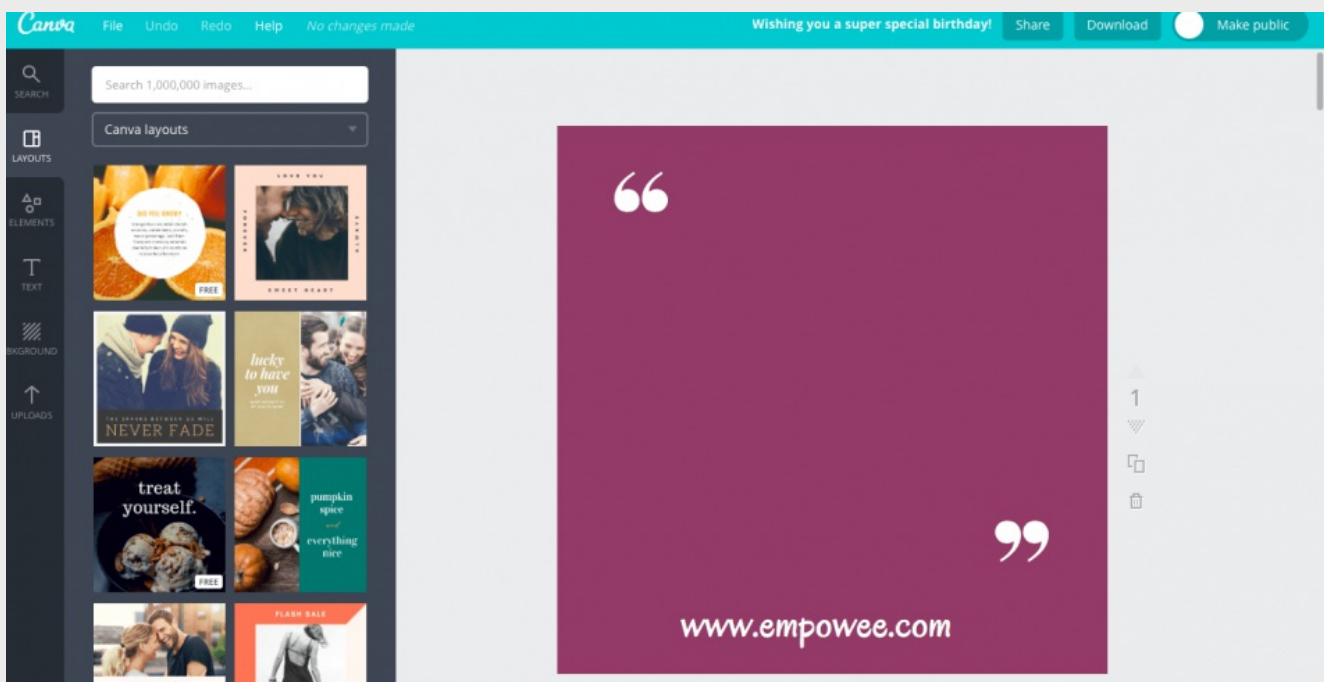
Ways to use Convert Plug

- It's mobile friendly
- Exit intent
- A/B Split testing
- Analytics
- Cookie Control

Cost: \$21 one-off fee – currently 20% off

Sign up: [Convert Plug](#)

5. Design like a beast using Canva



I am not a professional designer, but as part of running a blog, I have a lot of design needs.

I've used Canva to design my business card, design the first draft of my logo and images for social media.

Ways to use Canva:

- Design a social media graphic
- Design an infographic
- Design a brochure
- Design a blog post image
- Design a business card

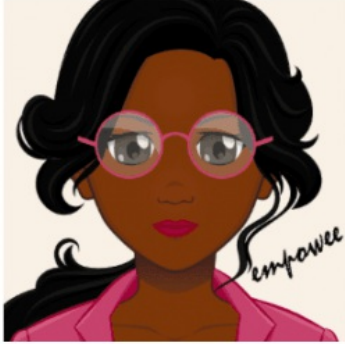
Cost: FREE

Sign up: [Canva](#)

6. Easily build Landing Pages with Thrive Landing Pages

Join my FREE 5-Day Start-A-Blog Mini-Course

YES I AM PUMPED



JUMPSTART YOUR BLOG

In 5 Days' you'll know

- 1. The best blogging platform to choose**
- 2. How to create a killer domain name**
- 3. The best way to design your killer blog**
- 4. How to create killer content**
- 5. The fastest ways to promote your blog**

I love love love landing pages.

In fact, I don't know what I would do without a landing page.

Landing pages are dedicated pages that you send people to, to collect their details. For instance, if you want to promote your new e-book or latest webinar, you can send them to a dedicated landing page instead of your homepage.

I chose Thrive Landing pages because it's a one-off payment, it was designed for WordPress users and it's a lot cheaper than LeadPages.

Ways to use Thrive Landing Pages:

- Design a landing page to collect details
- Re-design your homepage to generate leads
- Grow your mailing list
- Easily create awesome marketing pages

Cost: \$67 one-off fee

Sign up: [Thrive Landing Pages](#)

7. Hate email pop-ups? Use Content Upgrades Pro

Are you thinking of starting a blog? I have designed a short mini-course to talk you through how to start a blog, from the best blogging platform to choose, to how to design your blog. [Click here to sign up.](#)

Do you hate email pop-ups?

So, you're browsing on a blog and the next thing you know you get that annoying pop-up that won't go away. You look for the X button and you can't find it. Arghhh just go away (in my British accent).

After a while you're so irritated that you decide to abandon the blog altogether. When last did this happen to you?

LOL, it happens to me all the time.

It's sad but true. Email pop-ups are effective but they absolutely suck when it comes to user experience. They tend to be intrusive and annoying.

So, I started to research on other types of effective ways to grow my email list and I found Content Upgrades Pro. I chose this software because there's nothing like it on the market and it's a WordPress Plugin.

It literally looks like it's part of my content and it's also helped to grow my email list as well.

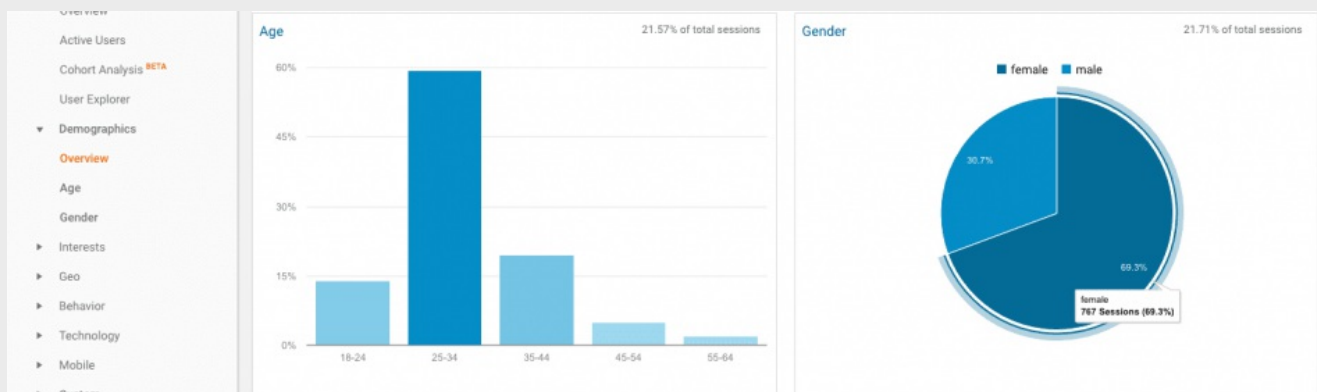
Ways to use Content Upgrades Pro

- Turn your web visitors into email subscribers
- Easy to install
- One-off fee
- Embed within your content

Cost: \$47 one-off fee

Sign up: [Content Upgrades Pro](#)

8. Understand your website stats with Google Analytics



So you run a blog?

Do you know how many people visit your site per day?

Do you know which social networks bring you the most traffic?

Do you know which blog posts bring you the most traffic?

Do you know where your web visitors are from?

Google Analytics has been crucial to my growth as a blogger.

I smile every time, I look at my analytics because I see my blog growing day-by-day.

If you haven't already installed Google Analytics into your blog, you need to do ASAP.

Ways to use Google Analytics

- Gain deeper insights into your audience
- Find out which social networks bring you the most traffic
- Find out your most popular posts
- Discover the search terms people use to find your blog

Cost: FREE

Sign up: [Google Analytics](#)

About empowee



I'm a super-sassy, food-lovin, skinny British bombshell on a kick ass mission to inspire millennials to start side businesses that become full-time thangs.

Wanna join my 5-Day Blog Challenge?

In 5 days, you'll know the best blogging platform to choose and the fastest ways to promote your blog.

[Learn more](#)